



## SMALL BUSINESS DEVELOPMENT CENTER

.5675 Telegraph Rd., Ste. 250 • Commerce, California 90040  
(323) 887-9627 • Fax: (323) 887-9670

July 20, 2004

Re: Reference Letter for Steve Smith

To Whom It May Concern:

It is with great pleasure that I write this letter of reference for Steve Smith. I have worked with Steve for just under three years while he was the Executive Director of the Norwalk Chamber of Commerce. He assisted us in expanding our outreach program at the Chamber through which we provided workshops and one-on-one consulting to small business owners throughout the City of Norwalk.

During his tenure with the Chamber, Steve demonstrated outstanding leadership ability that has resulted in a establishing monthly luncheon meetings, an expanded business expos, and special programs (offered through the SBDC) for the business community. I highly recommend Steve Smith to be a part of your organization.

Sincerely,

A handwritten signature in black ink, appearing to read "Bob Pindroh", written over a white rectangular area.

Bob Pindroh  
Director

**A Community Service provided by...RIO HONDO COLLEGE**

**Serving the Cities of Southeastern Los Angeles County**

The California Small Business Development Center Program is a partnership between The State of California and the U.S. Small Business Administration