



July 14 2004

TO WHOM IT MAY CONCERN:

Regarding Stephen R. Smith

Steve asked that I provide a letter of recommendation for him and I am honored to do so.

I met Steve almost ten years ago when I was a Director at the Santa Fe Springs Chamber of Commerce. At the time Chambers were just realizing the benefits of the World Wide Web. Being a progressive Chamber we wanted to not only have a presence on the web but we wanted our website to be the best it could be. As I was interested in the internet and all it had to offer, I volunteered to chair the committee to find a person to design and host our website.

After interviewing and looking at the designs of several companies Steve's was far and above the rest. He made excellent presentations and followed through on the smallest detail. The result was a professional very well designed and functional web site.

I have remained friends with Steve and for a short period of time, had the privilege of working with him at his website design and hosting company. I had first hand experience of Steve's creative talent, how he interfaced with customers and the pride he took in his work.

I am now the Executive Director of the Pico Rivera Chamber of Commerce and as such worked with Steve who became the ED at the Norwalk Chamber. Steve assumed the position after the chamber went through several disastrous years. Steve dedicated himself to making the Norwalk Chamber better and significantly improved it.

I know that I should be giving details of all his accomplishments but I only have this one page so I will be very brief. Steve is honest, he has a great work ethic, he is very talented and most of all I am privileged to call him my friend. Steve is the type of person whose talents, work ethics and personal values will ensure success in whatever endeavor he pursues.

If you would like to discuss Steve's qualifications with me please feel free to call and I will be happy to share my thoughts with you.

Sincerely,

A handwritten signature in blue ink that reads "Roger Hartter".

Roger Hartter
Executive Director
Pico Rivera Chamber of Commerce

... a great place to do business!

6771 PASSONS BOULEVARD • PICO RIVERA, CA 90660-3647

TELEPHONE: (562) 949-2473 • FAX: (562) 949-8320

e-mail: info@picoriverachamber.org • www.picoriverachamber.org